

# **ITW Insulation Systems**

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## **PABCO - CHILDERS METALS**

### **XPS PRODUCT CHANGE & PRICE INCREASE ANNOUNCEMENT**

Dear Valued Partner:

As we have discussed, legal and environmental requirements related to the Montreal Protocol have necessitated changes to the current formulation of XPS Pipe Insulation Billet. Compliance with the Montreal Protocol is mandatory for continued manufacture of foam insulation in North America.

In order to comply with the requirements of the Montreal Protocol, ITW manufactured and supplied foam products in North America must be CFC and HCFC free.

The conversions required by law have resulted in major cost increases associated with the new XPS formulation going forward. These increases are driven by the higher cost of raw materials and products that make up the newly formulated XPS PIB.

Please be advised that effective Monday, July 15, 2010, prices on XPS Pipe Insulation Billet products will increase fifty percent (50%). See the following page for the new list price on XPS PIB products effective July 15, 2010. Also, please see the environmental advantages of going to the new mandatory blowing agents on page 3.

Thank you for your continued support. If you have any questions, please contact your ITW Regional Manager. ITW Insulation Systems will continue to monitor market conditions to ensure and maintain superior quality products at fair market value.

Sincerely,



J.M. Roberts  
General Manager  
ITW Insulation Systems